

# Transaction Due Diligence



We are the leading due diligence team for middle market private equity firms that want to make smarter, gainful decisions related to their acquisitions and divestitures. Our nimble team has deep experience, helping our clients make well-informed decisions that have a big impact on their investments.

## Buy-Side Due Diligence:

Using a highly analytical and thorough approach, we uncover the realities of a business and make it easier for you to do the right deals, avoid making bad purchase decisions, and preserve value post-close. We distill down volumes of financial data to provide more relevant information about earnings, cash flows, working capital and performance trends of target companies. Our process challenges the target's financial information and "story", giving negotiating leverage to you about issues even the target may not be aware of or doesn't understand. We combine these efforts with our unparalleled level of involvement from our senior professionals to ensure the most comprehensive and relevant advice is delivered on every deal.

## Sell-Side Due Diligence:

This introspective assessment of a seller's own financial position enables sellers to proactively identify matters affecting value, negotiating leverage, and speed to close, while minimizing uncertainty in the sale process. We peel back the layers of financial data to produce accurate information for your buyer and address potentially gating issues up front. There is no checklist for sell-side due diligence, but our deep experience and proven detailed approach provide investors and companies the right information and resources to realize the most value from an exit.

## Tax Due Diligence & Structuring:

Our tax due diligence team focuses on analysis, reporting and risk management customized to your situation, through the qualification of major risks at federal and state levels, guidance on transaction structuring, and acquisition tax planning recommendations. We dig deeper to provide data that considers multiple angles and give you the knowledge to make informed decisions.

## TRANSACTION DUE DILIGENCE *BY THE NUMBERS*

**350+** Private Equity Fund Clients

**300+** Due Diligence Engagements Annually

## Our Difference

**DEEP EXPERIENCE.**  
**NIMBLE TEAM. BIG IMPACT.**

**FLEXIBLE** — We bring an approach to every engagement that is never based on a prescribed method because every situation is unique.

**EXPERIENCED** — We leverage our Big 4 backgrounds and a track record that includes 1000+ transactions.

**AGILE** — We embrace the delicate art of balancing persistence and patience, while understanding your needs for communication and flexibility.

**RELATIONSHIPS** — Our team is your partner and willing to do what it takes so that you can make timely and informed decisions.

**RESPONSIVE** — Our deep experience allows us to anticipate and solve issues with the sense of urgency and responsiveness that you require.



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# Expertise In Action

## HEALTHCARE

Representative Engagements:



## INDUSTRIALS & INFRASTRUCTURE

Representative Engagements:



## DIVERSIFIED

Representative Engagements:



## CONSUMER PRODUCTS

Representative Engagements:



## SOFTWARE & TECHNOLOGY

Representative Engagements:



## BUSINESS & PROFESSIONAL SERVICES

Representative Engagements:

